



# Fire & Security Matters Awards 2026

**Category: Security Consultancy of the Year**  
**Entrant: Alliance Security Consulting**  
**Core Entry Document**

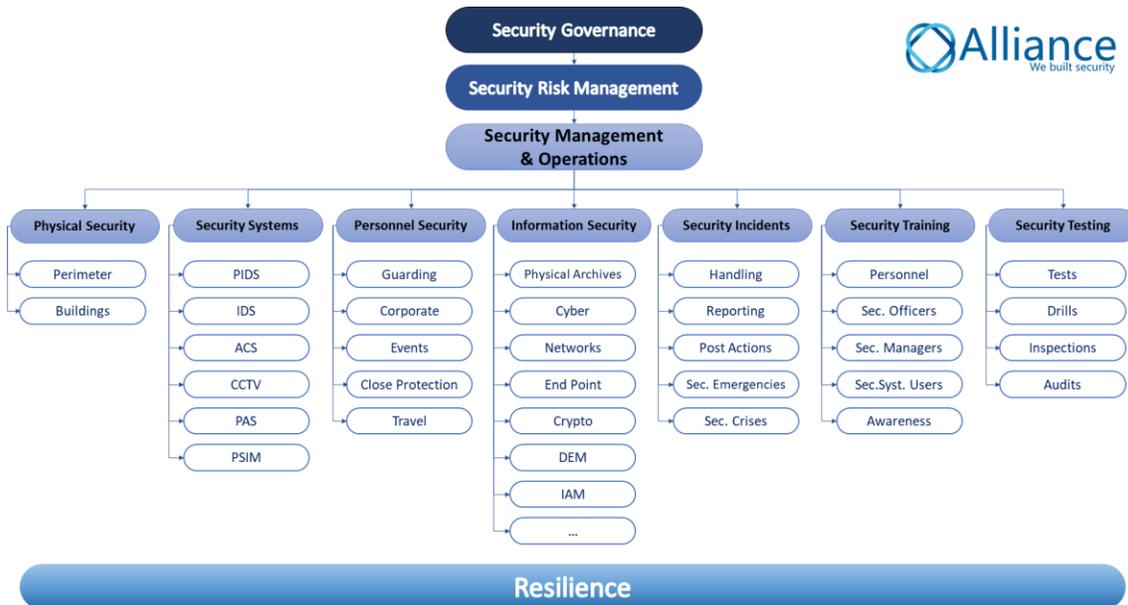


Alliance Consulting

[www.alliance.com](http://www.alliance.com)

## Preface

Alliance Consulting is a team of **independent** consultants specializing in the security management of large enterprises and organizations. We provide holistic security consulting, delivering expertise that spans our four pillars of Security Management and Resilience: Governance, Risk Management, Security Operations and Resilience.



Our approach combines risk-based methodologies, performance-driven systems design, and sustainable security principles.

During the past 12 months, we have undertaken two major projects in which we have provided strategic consultancy services. The projects were for Boehringer-Ingelheim Hellas, for a manufacturing site of the worldwide leading pharmaceutical and Viohalco Group, the 4<sup>th</sup> biggest company in Greece for their headquarters campus. Their cost exceeded 1M€ each and they included a Security Management Plan and the design and management of the deployment of an Integrated Security System, covering perimeter protection, intrusion detection, access control, video monitoring, fire detection, public address, and PSIM integration.

Our candidacy is described in a separate document (Entry Supporting Document). In addition, we provide another document (Project Showcase) presenting the Integrated Security Systems (ISS) of the two case studies and a video highlighting the two case/project studies, which validate the candidacy, along with the endorsements of the sponsors of the projects that validate the case studies. All the above files can be found at:

<https://www.alliance.com.gr/en/award-supporting-documents>).

The Project Sponsors (Sofia Doulioti-GFE Director, Boehringer-Ingelheim Hellas (email: [sofia.doulioti@boehringer-ingelheim.com](mailto:sofia.doulioti@boehringer-ingelheim.com)—mob:+306973663226), and Anastasios Papanikolaou, Security Director, Viohalco SA (email: [anpapanikolaou@steelmet.gr](mailto:anpapanikolaou@steelmet.gr)—mob:+306974401322), can be further contacted to validate their endorsements.